



Opportunity Knocks

Leads You Create & Control

CONDUCTED EXCLUSIVELY FOR OWENS CORNING BY SALES CHAMPION RODNEY WEBB



Gain a thorough understanding on how to create and control leads. This 2 day session will explore canvassing and telemarketing techniques in addition to how to set “2 legged” appointments. The class will also provide insight on working home shows and making successful confirmations to your target audience.

Training session is available to sales people, managers, owners and office personnel.

- **Set yourself apart from your competition**
- **Close more deals**
- **Make more money on every job**

WHEN

April 26 & 27, 2016

LOCATION

The Westin Dallas Fort Worth Airport
4545 W John Carpenter Freeway
Irving, TX 75063

Attendees are responsible for hotel rooms – \$179.00 plus tax.

\$200 per person for Platinum and Preferred Contractor Members

\$250 per person for Non Program Members

Owens Corning will provide lunch and beverages during the meeting.

Tuesday Session

Registration – 9:00 a.m. to 10:00 a.m.

Session – 10:00 a.m. to 5:00 p.m.

Lunch Included

Wednesday Session

Breakfast – 8:00 a.m. to 9:00 a.m.

Session – 9:00 a.m. to 3:00 p.m.

Lunch Included

RSVP

Click [HERE](#) to register, or call the ProDesk at 1-866-776-3375

Rodney Webb is one of the most sought-after trainers in the home improvement industry. He is known as “The 91% Guy” for his extraordinary closing rate as a sales professional. Attendees report an immediate and sustained double-digit increase in their closing rates.